



"Our customers increasingly require integration with suppliers, especially in terms of sharing data and reducing response times. In order to satisfy this necessity, we implemented computerization of all internal activities and processes.

Parallels RAS has allowed us to speed up these activities by containing the expenses aspect, consequently succeeding in the best answer for our demands. Having already adopted a client centralization approach, we were able to connect all the offices in Smart Working so that we could immediately adopt all the necessary precautions to deal with the current Covid pandemic."

Pierluigi Zangrillo Manager, *General Cavi S.p.A*

The Results



BRING-YOUR-OWN-DEVICE (BYOD) INITIATIVES

New policies facilitated by Parallels RAS allow staff to use any device they'd like.



EASE OF USE AND STREAMLINED MANAGEMENT

Centralized management tools and a full feature set of enterprise range features



INCREASED REMOTE ACCESSIBILITY

Employees can access applications faster and more reliably while in remote locations

About General Cavi S.p.A

- General Cavi S.p.A was created in 1984 by a qualified technician's team, having proven experience in the cables sector.
- A wide range of products offered by telephone cables to medium voltage cables.
- Vertically integrated product manufacturing with all cable parts made in house.

|| Parallels

Parallels is a global leader in virtual desktop, application delivery and mobile device management solutions. Thousands of organizations worldwide trust in the reliability and scalability of Parallels virtual desktop infrastructure (VDI) and virtualization solutions. Parallels makes it simple and affordable to deliver applications to any device over the cloud, or with on-premises and hybrid deployments. The company's solution portfolio includes the award-winning Parallels Remote Application Server (RAS), providing platform-independent virtual desktop, application delivery and integrated thin-client management from a unified interface to any modern operating system.

The Challenge

In the past, General Cavi had implemented remote desktop applications through Citrix Virtual Apps and Desktops (previously XenApp and XenDesktop). While they were initially excited to use Citrix, they soon found it to be complicated and costly. Dissatisfied with their experience, the IT leaders at General Cavi decided to explore the top alternatives.

The Solution

General Cavi conducted a thorough search of other remote solutions before deciding on Parallels® Remote Application Software (RAS). Parallels RAS enables General Cavi to stay connected with their remote employees regardless of geographical location. This connectivity enables their technicians to access documents and applications (including Microsoft Office, browsers, emulators and webpages) to meet different installation needs, from the standard to the more particular ones.

Parallels RAS provides a simpler yet more effective environment. Beyond the simplicity of the structure, Parallels RAS offers enterprise range features as standard and supports various clients such as Windows, Mac, Linux, iOS, iPadOS, Android, Chromebook and HTML5 browsers. While General Cavi can support all types of PCs, phones and tablets - Parallels RAS has also enabled them to support a unique set of thin clients.

The Results

General Cavi found Parallels RAS to be straightforward to install and deploy on their IT infrastructure. Publishing remote applications and desktops to staff became simple to achieve and faster to ramp up. Users are now supported on both Windows and Linux platforms. Parallels RAS has helped General Cavi set up multifactor authentication for increased security and remote PC pools to allow access to physical enterprise PCs, providing effective utilization.

The cherry on top for General Cavi is the Universal Printing capability - with Parallels RAS printing can be done from local printers without extra configurations, saving countless frustrations. Overall, the wide range of features included in the license price, and the greater simplicity achieved while providing more services, made Parallels RAS an excellent choice compared to their previous solution.

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